

# Digression: Relationship between average values and marginal values

Abbreviations:

Q = Quantity

AC = Average cost

TC = Total cost

MC = Marginal cost =  $(TC)'$

AR = Average revenue

TR = Total revenue

MR = Marginal revenue (=  $TR'$ )

## 1 Average cost and marginal cost

- Statement: If marginal cost is **higher** than average cost, average cost increases.

- Steps to get from average cost to marginal cost:

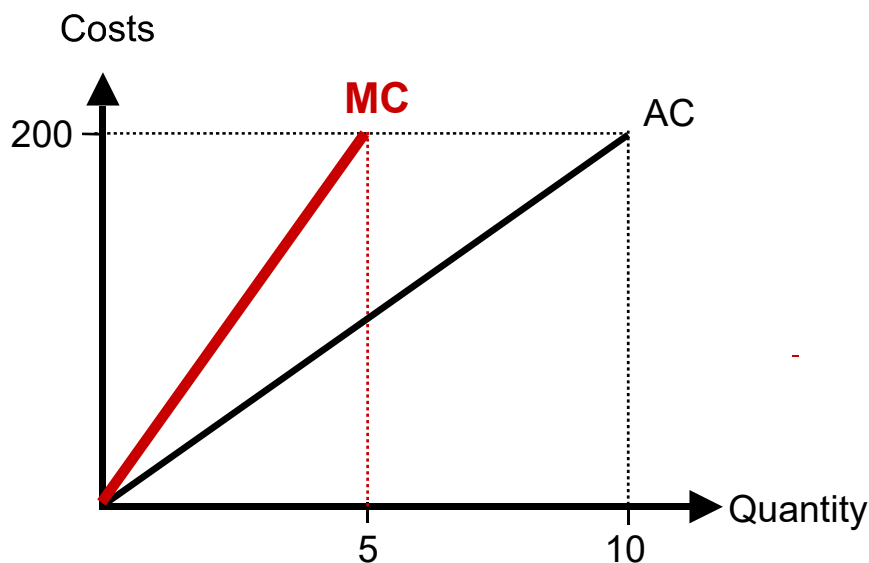
- ① Total cost = Average cost \* quantity
- ②  $(Total\ cost)'$

- Example:

$$AC = 20Q$$

- ①  $TC = 20Q * Q = 20Q^2$

- ②  **$MC = (TC)' = 40Q$**



- The above statement is confirmed.

## Question:

Does this statement ( $MC > AC \rightarrow AC$  increases) also apply to **non-linear** average cost, e.g.  $AC = Q^2$ ? What are the two steps?

①  $TC = AC \cdot Q = Q^2 \cdot Q = Q^3$

②  $(TC)' = MC = 3 \cdot Q^2$

→ The MC-curve ( $3 \cdot Q^2$ ) is **above** the rising AC-curve ( $Q^2$ ).  
The statement is also confirmed in this case.

## 2 Average revenue and marginal revenue

- Statement: If marginal revenue is **lower** than average revenue, average revenue falls.

- Steps to get from average revenue to marginal revenue:

① Total revenue = Average revenue \* quantity

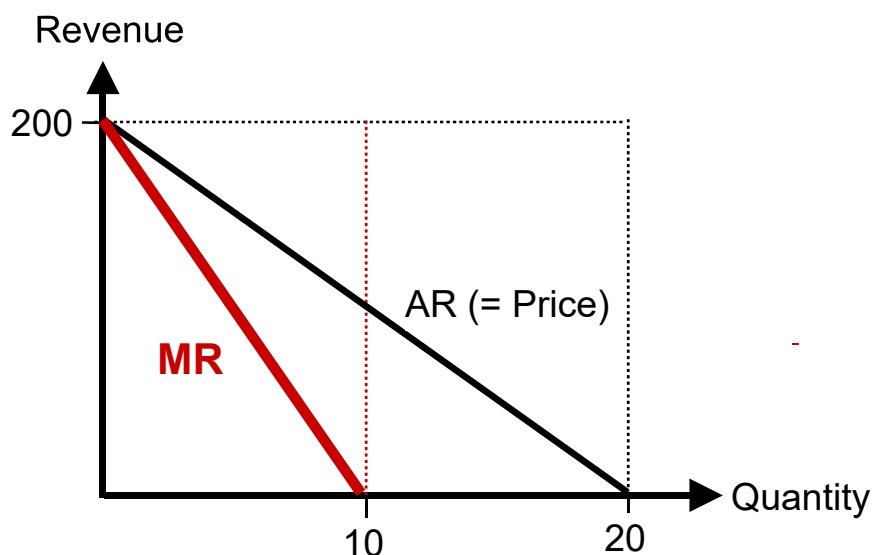
②  $(\text{Total revenue})'$

- Example:

$AR = 200 - 10Q$

①  $TR = 200Q - 10Q^2$

②  **$MR = (TR)' = 200 - 20Q$**



- The above mentioned statement is confirmed.