

Profit Maximization

(Competition vs monopoly) (Long run)

1 Rules for profit maximization/loss minimization

① Marginal condition	Marginal cost (MC) = Marginal revenue (MR)
② Average condition	Maximum profit if: Average cost (AC) < Average revenue (AR) Minimum loss if: AC > AR Only normal profit if: AC = AR

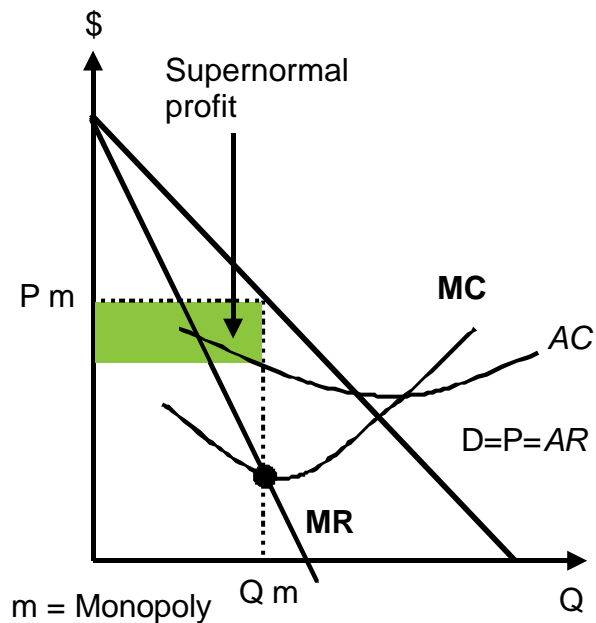
2 Competitive firm as a pricetaker [Price (P) = MC = MR]

21 Only normal profit	22 Supernormal profit	23 Loss
Normal profits are part of the costs.	New firms will enter so that price falls and supernormal profit disappears.	Firms will leave the market so that price rises and loss disappears.

3 Monopoly, facing the whole market demand

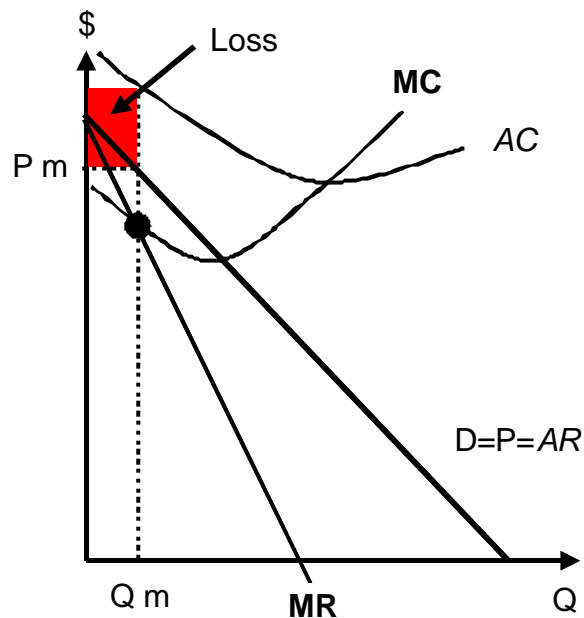
Rules according to 1, but $P > MC$

31 Supernormal profit



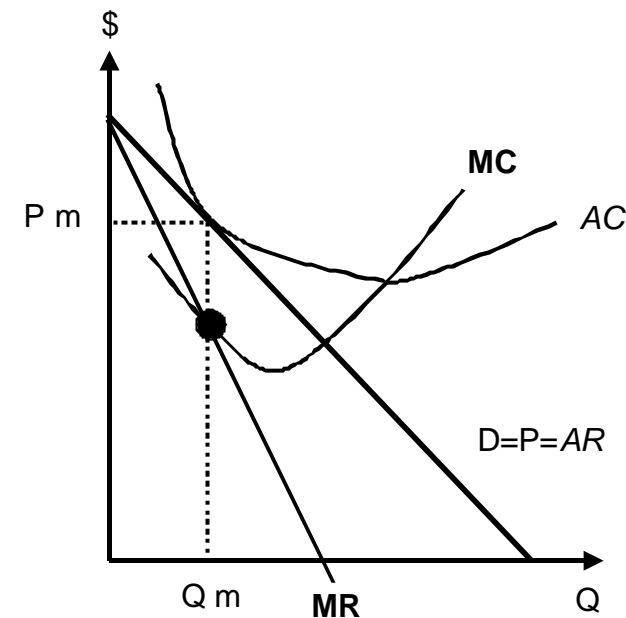
Frequent situation; monopolist sets price or quantity in order to maximize profits.

32 Loss



- If loss persists, monopoly will close down.
- In the case of monopolistic competition*, some firms will leave the market so that loss disappears.

33 Only normal profit



- Normal profits are part of the costs.
- In the case of monopolistic competition*, this situation may be the long run equilibrium.

* **Monopolistic competition:**

- ① Many sellers
- ② Differentiated products or services (for example clothes)
- ③ Free entry and exit